



## What Is A **millennium** Brand Compatible Laser Cartridge?



It is a laser cartridge that has completed its initial cycle, and re-manufactured using a comprehensive process. The finished product will equal an original cartridge in print quality, consistency and printed page yields.

## Why Do Businesses Choose **millennium** Brand Compatible Laser Cartridges?

Businesses today are concerned with rising costs. The volume of paper being printed within a typical office is increasing, making cartridges a



significant expense. OEM Compatible cartridges are generally 30-40% less expensive than new OEM cartridges. Environmental consciousness is another motivating factor.

## Is There A Difference Between A **millennium** Brand Compatible Laser Cartridge And A "Refilled" Cartridge?

Yes, a big difference! Each **millennium** brand compatible cartridge is completely disassembled, cleaned, inspected. All worn parts are replaced and filled with the same amount of toner as called for in the original product. It is then, reassembled and print tested by our quality department. **Toner cartridges that are "filled" are just that.** The cartridge is opened and filled with toner. The overflow chamber may or may not be emptied, and that's all. No worn parts are replaced, significantly reducing print quality and reliability. Often, consumers are confused between the two, and assume buying an OEM cartridge is the only way to achieve consistent high quality print. **millennium** brand cartridges offer an alternative to OEM without losing quality or consistency.

### Interesting Facts

- In the US and Canada, over 40,000 tons of plastic and metal are saved from landfills each year as a result of toner cartridge remanufacturing.
- The plastic used in each printer cartridge takes more than 10 centuries to decompose
- The average remanufacturer salvages and restores enough cartridges each year to equal the height of a 120 story building
- It is estimated that Canadians throw out 10,000 laser toner cartridges per day, and that there are already 8,000 tons of laser cartridges in Canadian landfills
- More than 3 quarts of oil are required to produce each new laser cartridge.

## About Save On Laser



At Save on Laser, we believe the pursuit of excellence has as much to do with people as with technology.

For over 18 years, Save On Laser has been producing the **millennium** brand of OEM compatible cartridges for customers in the greater Vancouver area. In fact, we were the first company in the West to remanufacture laser cartridges. As a pioneer in the industry, we have developed many of the techniques utilized in the industry today. Save On Laser is also an authorized Canon Warranty Center (All HP machines are based on Canon engines).



Knowledgeable service technicians, efficient delivery personnel, courteous office staff, plus an obliging sales force with a passion for Customer Service, are the main reasons for Save On Laser's success. Purchase your next laser cartridge from Save On Laser, and see why literally thousands of customers continue to benefit from our services.